PBMI Drug Benefit Conference
MARCH 6 - 8, 2017 LOEWS PORTOFINO BAY HOTEL ORLANDO, FL





# **2017** PBMI Drug Benefit Conference

### **Message from the Executive Director**

PBMI will be in Orlando, Florida, the sunshine state, hosting our 22nd Annual Drug Benefit Conference. This conference is focused on "Creating a Community" for attendees to connect with thought leaders across the industry, share best practices, and learn what's new in the drug benefit landscape. We hope you can join us and be a part of our community which draws key benefits decision makers and managed care professionals from across the industry.

Education on the best practices for managing the drug benefit continues to be our top priority. I am excited to share with you the impressive list of thought leaders and innovators we have on our agenda (see page 5). The topics that will be addressed cover the broad spectrum of healthcare informatics and big data, specialty pharmacy pipeline and trends, the impact of technology on healthcare and pharmacy management, as well as effective strategies to help improve pharmacy benefit management.



In addition to our educational sessions, we also have several opportunities for networking and building relationships with your peers and colleagues in the industry.

Once again, we will feature a 5K run/walk and yoga class for our 2017 conference to help you stay active while at our conference. Be sure to bring your running shoes.

As the executive director of PBMI, I would like to invite you to join us for what's shaping up to be an exciting conference in Orlando. Hope to see you there!

Jane Lutz

**Executive Director** 

Jane Buty

**PBMI** 



## **9117** Conference Hotel Accommodations

Our conference will be held at the Loews Portofino Bay Hotel at Universal Orlando®, March 6-8, 2017. The atmosphere of this hotel and its surroundings mimic the beautiful village of Portofino in Italy. Conference attendees will enjoy complimentary access to several entertainment venues as well as early park admission to The Wizarding World of Harry Potter™, priority access to participating rides/ attractions at the Universal Studios Florida – Universal Express, and the Islands of Adventure.

PBMI has reserved a block of rooms at the rate of \$269\* per night plus taxes. Conference attendees are responsible for making their own hotel reservations at the host property. This rate expires **February 13, 2017.** Book early, rooms fill up fast!

\*PLEASE NOTE – Once your room confirmation number is received, a deposit of one night's room and tax will be taken from the credit card on your reservation. This deposit is refundable if a cancellation is made three days prior to arrival.

Attendees have two options to reserve a hotel room:

- Online: https://uo.loewshotels.com/en/Portofino-Bay-Hotel/ GroupPages/PBMI
- Call: 1-866-360-7395. *Please reference PBMI Conference as the group name.*







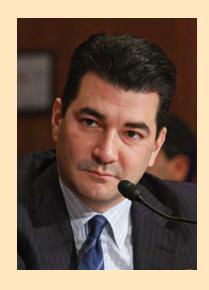
Loews Portofino Bay Hotel

# 2017 Conference Keynote Speaker

### **Scott Gottlieb, MD**

Scott Gottlieb, MD is a practicing physician and Resident Fellow at the American Enterprise Institute. A leading expert in health policy, Dr. Gottlieb's work focuses on providing insights into the economic and technological forces driving the transformation of healthcare.

From 2005-2007, Dr. Gottlieb served as FDA Deputy Commissioner for Medical and Scientific Affairs and before that, from 2003-2004, as a senior advisor to the FDA Commissioner and as the FDA's Director of Medical Policy Development. He left FDA in the spring of 2004 to work on implementation of the new Medicare Drug Benefit as a Senior Adviser to the Administrator of the Centers for Medicare and Medicaid Services, where he supported policy work on quality improvement and the agency's coverage process, particularly related to new medical technologies.



Dr. Gottlieb is the author of more than 300 articles that have appeared in leading medical journals as well as *The Wall Street Journal, The New York Times, USA Today* and *Forbes Magazine*. Dr. Gottlieb has held editorial positions on the *British Medical Journal* and the *Journal of the American Medical Association* and appears regularly as a guest commentator on the cable financial news channel CNBC.

#### Schedule-at-a-Glance\*

Sunday, March 5	
4:00 pm to 8:00 pm	Early Onsite Registration
Monday, March 6	
8:00 am to 7:00 pm	Registration
10:30 am to 12:45 pm	Preconference Workshops (2)
1:00 pm to 2:15 pm	Opening Remarks and
	Keynote Speaker
2:15 pm to 3:15pm	General Session
3:15 pm to 3:45 pm	Break
3:45 pm to 4:45 pm	Breakout Sessions (3)
4:55 pm to 5:55 pm	General Session
6:00 pm to 7:30 pm	Opening Networking Reception
Tuesday, March 7	
6:00 am to 7:30 am	5K Run/Walk
7:30 am to 8:30 am	Breakfast
8:30 am to 9:30 am	General Session
9:30 am to 10:30 am	General Session
10:30 am to 11:00 am	Break
11:00 am to 12:00 pm	Breakout Sessions (3)
12:00 pm to 1:15 pm	Lunch

1:15 pm to 2:15 pm 2:25 pm to 3:25 pm 3:25 pm to 3:45 pm 3:45 pm to 4:45 pm 4:45 pm to 5:30 pm	Breakout Sessions (3) General Session Break General Session Excellence Awards and Specialty Drug Benefit Report
5:30 pm to 7:00 pm	Networking Event

#### Wednesday, March 8

6:00 am to 7:00 am	Yoga
7:30 am to 8:30 am	Breakfast
8:30 am to 9:30 am	General Session
9:40 am to 10:40 am	Breakout Sessions (3)
10:40 am to 11:00 am	Break
11:00 am to 12:00 pm	Breakout Sessions (2)
12:00 pm to 12:15 pm	Closing Remarks

## **9017** Conference Highlights

Learn about the best practices and approaches for effectively managing the drug benefit. We have more than 20 sessions available to conference attendees. The agenda focuses on the following themes.

- Track Clinical Management: Maximize the clinical value of the prescription drug dollar, promote patient safety, and enhance member outcomes
- Track Business: Understand and engage in best business practices to promote a sustainable drug benefit
- Track Specialty and Compounds: Anticipate and plan for new and ongoing developments in the fast-growing specialty drug pipeline

In order to provide more content, we have combined some presentations thematically into single sessions. These are denoted with "Talk 1" and "Talk 2" on the conference program descriptions.

You can design your perfect strategy: follow a specific track or mix and match – you choose. Check out pages 5-12 for the full program.

#### **Conference Goals**

After participating in the conference, attendees will be able to understand and act on:

- Appropriate management strategies for the specialty drug benefit (including, biosimilars, oncology, and specialty pharmacy programs)
- Best practices for managing compounded medications
- · Legislative regulatory activities affecting the healthcare system
- Unique technology approaches for better member engagement
- Effective strategies for managing the traditional drug benefit (including medication adherence, opioid management, improving health outcomes, and medication therapy management)

### Participate in a FREE Pre-Conference Workshop (2 available)

Conference attendees have the choice to attend one of two workshops on the first day before the main conference begins. Why not get the most out of your PBMI conference experience? Both workshops will be held March 6 from 10:30 am to 12:45 pm. To learn more, see page 5.

**Pre-Conference Workshop A** Ligurian Ballroom

Trust But Verify: A Case Study on the Value of Auditing Your PBM

Marci Guillemette, MBA, CPhT, Director, Audit Services, Pharmaceutical Strategies Group Shawn Barger, PharmD, Director, Pharmacy, AvMed, Inc.

Pre-Conference Workshop B Tuscan Ballroom I and II

Improving Patient's Safety and Outcomes with Innovative Solutions

Justin Nguyen, Manager, Product Innovation, Surescripts, LLC Luke Forster-Broten, Product Manager, Surescripts, LLC

Chris Hansen, Senior Business Management Analyst, Surescripts, LLC

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## **Earn Free Continuing Education Credit**

We are pleased to offer continuing education (CE) credit for pharmacists (Accreditation Council for Pharmacy Education). We have twelve CE designated sessions. Participants may earn up to eight (8) contact hours of CPE. Each session identified with CE is worth 1.0 contact hour.

## MARCH Sunday

4:00 pm to 8:00 pm

**Early Onsite Registration** 

### MARCH Monday

8:00 am to 7:00 pm

10:30 am to 12:45 pm

Marci Guillemette, MBA, CPhT, Director, Audit Services, Pharmaceutical Strategies Group Shawn Barger, PharmD,

Director, Pharmacy, AvMed, Inc.

10:30 am to 12:45 pm

Surescripts, LLC

Luke Forster-Broten,

Product Manager,

Surescripts, LLC

Chris Hansen.

Manager, Product Innovation.

Senior Business Management

Analyst, Surescripts, LLC

Justin Nguyen,

Registration

**Pre-Conference Workshop A** Ligurian Ballroom

Trust But Verify: A Case Study on the Value of Auditing Your PBM

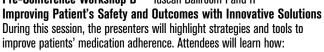
During this workshop, we will highlight the value of auditing your PBM on items such as pricing, member cost share, and the administration of clinical programs. A postimplementation audit was completed for a client in the Spring of 2016 with substantial value added to the pharmacy program.

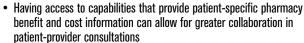
Lunch is included and will be served at noon.

Sponsored by Pharmaceutical Strategies Group

PRE-REGISTRATION IS REQUIRED.













• Electronic prior authorization can improve patient adherence and experience for providers and their staff

 Delivering adherence insights and gaps in care messages directly into the provider's workflow can help improve patients' safety and drive outcomes

Lunch is included and will be served at noon.

Sponsored by Surescripts, LLC

PRE-REGISTRATION IS REQUIRED.

1:00 pm to 2:15 pm Jane Lutz.

**Executive Director. PBMI** Scott Gottlieb, MD

Venetian Ballroom Welcome **Opening Remarks and Keynote Speaker** 





2:15 pm to 3:15 pm George Hill,

**Director Equity Research** Analyst, Deutsche Bank

3:15 pm to 3:45 pm

**General Session** Venetian Ballroom Wall Street's Outlook on the PBM Industry

In this session, George Hill will share the latest insights into the PBM landscape from a Wall Street perspective. Attendees will learn about the issues affecting PBMs, and their role in the healthcare supply chain.

Break Exhibit Hall - Tuscan Ballroom III and IV

Note: Not all speaker photos available at time of publishing.

Monday continued on next page.

### **PBMI's Excellence Award Ceremony**

We will celebrate our second year of the Excellence Award Program. Organizations will be recognized for excellence across the pharmacy management continuum in areas of: cost containment, quality improvement, and quality of care. Award recipients(s) for 2017 will be recognized during the Excellence Award Ceremony on Tuesday, March 7th at 4:45 pm in the Venetian Ballroom.

#### 3:45 pm to 4:45 pm

#### **Breakout Sessions (Choose one of three)**

Track: Clinical Management Tuscan Ballroom I and II

#### Sarah Dykstra, PharmD,

Director, Pharmacy Services. Independent Care Health Plan (iCare)

#### Paul von Ebers, MBA, President and CEO, Prospective Health

Jessica Frank, PharmD. Vice President, Quality, OutcomesMTM

#### Medication Non-Adherence: Perspectives, Experiences. and Evidence CE

Across the healthcare continuum plan sponsors have many options to design unique adherence solutions. This session will examine the diverse approaches implemented in the marketplace. Attendees will also hear experiences from a health plan who manages a challenging to reach, high







risk population with local pharmacist services to impact adherence rates. Session participants can expect to gain insight regarding what delivery models are most impactful for elevating adherence results across populations.

#### Track: Business Ligurian Ballroom

#### Anthony Schueth, MS,

CEO and Managing Partner, Point-of-Care Partners

#### Julia Crouse, MBA,

Del Doherty,

PharmD, PhD, MPH,

Angela Van Dyke, CPhT,

PersonalMed, LLC

Sales Manager,

PersonalMed, LLC

Vice President, Managed Care,

Director, Strategic Innovation, DrFirst

Morgan Bojorquez, M.Eng., Director, Pharmacy Clinical Integration, Humana

#### Real-Time Benefit Inquiry: The Time is Right for More Informed **Medication Decisions**

Communicating better formulary and benefit (F&B) information at the point of care is a critical industry need. While important, today's eligibilityinformed F&B paradigm matches patients 65-70% of the time. Some physicians and electronic health record (her) systems, however, do not







use F&B due to perceived inaccuracies and lack of complete data. Improved F&B information at the point of ePrescribing can help physicians prescribe the appropriate drug for the patient. This translates into improved patient management, healthier patients, and better outcomes, which in turn reduces cost of care.

This session will examine real-time benefit inquiry (RTBI) as an alternative and adjunct to the eligibility-informed F&B paradium. The speakers will describe lessons learned and best practices from RTBI pilots, convey the value of RTBI to employer groups, payers/PBMs, and patients, and what's needed to advance adoption of RTBI.

#### **Track: Clinical Management** Venetian Ballroom

#### There's More to Compound Medications than Meets the Eye CE

#### Talk 1 - Compound Medications Matter: Perspectives from Patients, Providers, and Payers

The ongoing debate around price inflation on generic medications has resumed conversations about the relevance of compound medications. While the unfathomable increase in the cost of compound medications between 2012 and 2015 has spurred government and payers to tighten controls and attempt to plug leaky management strategies, compound





medications have thrived and, in some cases, provided the best available intervention for a patient, as well as the standard of care for a particular health problem. This presentation uses results from comprehensive surveys to capture the patient, prescriber, and payer experiences and attitudes toward compound medications in spite of the anxious rhetoric and aggressive management strategies around these medications.

#### Marc Appel, JD, MBA,

4:55 pm to 5:55 pm

Healthcare Research Analyst, **Marathon Asset Management** 

Anita M. Allemand, PharmD,

**Enterprise Product Innovation** 

and Development, CVS Health

Senior Vice President,

#### Talk 2 - Compounding Pharmacies: Part of the Solution to Lower Drug Spend

The rising prices of drugs have caused year-over-year increases in the amount employers are being forced to spend on drugs. This is particularly a problem for drugs that are no longer under patent and have limited competition. Compounding pharmacies have capabilities to produce drugs that can help fill this gap. Incorporating compounding pharmacies into PBM and insurance company formularies can provide a mechanism for getting combination therapies and produce good outcomes at significantly lower prices.



#### General Session Venetian Ballroom

#### Market-Driven Approaches to Managing the Rise in Drug Prices CE

In the last year, drug price increases have been in the double digits in the U.S., and the increases are larger and occurring more frequently than in previous years. This issue has dominated the national media through much of 2016, led to increased congressional scrutiny, and even pushed drug pricing into the presidential campaign. But there are market-driven approaches that can help moderate the rise in prices. In fact, now more than ever, health plans and large employers need a comprehensive approach to managing rising drug prices that both improves patient care and reduces unnecessary spending.



6:00 pm to 7:30 pm

Opening Reception Sponsored by OutcomesMTM

Exhibit Hall - Tuscan Ballroom III and IV

Tuesday continued on next page.

# 2017 Conference Agenda

# MARCH 7 Tuesday

6:00 am to 7:30 am	5K Run/ Walk Harbor Piazza
7:30 am to 8:30 am	Breakfast Exhibit Hall – Tuscan Ballroom III and IV
8:30 am to 9:30 am Steve Miller, MD, Senior Vice President and Chief Medical Officer, Express Scripts	General Session Venetian Ballroom  Managing a Perfect Storm to Provide the Best in Cost Management and Patient Care  Payers are more challenged than ever as they struggle to provide the best member care while controlling healthcare costs. They face a perfect storm of dramatic branded-drug price inflation, record number of new products coming to market, and increasing prevalence of chronic and complex medical conditions.  But there are opportunities to balance the budget while improving health outcomes, ranging from innovative benefit management and integrated care techniques, to advocating for lower-cost biosimilars. This session will offer a discussion of what can be done to manage the pharmacy benefit particularly in diabetes and inflammatory conditions – which represent payers' top overall and top specialty categories of drug spend. You will also be part of an exclusive unveiling of the 2016 Express Scripts Trend Report.
9:30 am to 10:30 am Michael Rea, PharmD, Founder and CEO, Rx Savings Solutions	General Session Venetian Ballroom  The Prescription for a Healthier Member Experience As consumers and companies are burdened with increasing healthcare spend year after year, finding effective ways to help manage these costs has become a priority. As health insurers and employers work to provide innovative software tools to help empower and engage consumers on ways to save on healthcare costs, consumers also need to be encouraged to change their behavior. In this discussion, you will gain a better understanding of how pharmacy, the most predictable spend in healthcare, is the foundational building block to making a meaningful difference for employers and their members through proven and measurable savings opportunities.
10:30 am to 11:00 am	Break Exhibit Hall – Tuscan Ballroom III and IV
11:00 am to 12:00 pm	Breakout Sessions (Choose one of three)
	Track: Clinical Management Venetian Ballroom
Steve Johnson, PharmD, Senior Director, Health Outcomes, Prime Therapeutics	Assessing the Impact of New Drug Approval Contribution to Increasing Pharmacy Cost Trends Over the Past 5 Years Several new drugs have been approved in recent years offering innovative new treatments, modifications of existing therapies, alternatives to existing therapies, and treatments for conditions that previously had no alternatives. These therapies have included both traditional and specialty drugs, and have contributed significantly to increasing prescription drug trends. Highlights of these approvals and their contribution to trends will be reviewed.
	Track: Business Ligurian Ballroom
Bryce Canfield, Vice President, Business Development, GoodRx Leah Schelin, Vice President, GoodRx	Using Technology to Drive Greater Member Engagement  Talk 1 - We Shop for Everything ElseWhy Not Pharmacy?  Through the use of technology, the average healthcare consumer can become more powerful than ever before. When patients are engaged, they will make better decisions and cost less with respect to their prescription drugs.  Canfield  Schelin
Rajiv R. Shah, MD, Founder and Chief Medical Officer, MyMeds, Inc. Georgia Eddleman Little, MBA, Chief Customer Experience Officer, Prime Therapeutics	Talk 2 - Digital Technology - Engaging Members with Care Teams to Drive Real-Time Clinical and Financial Impact on High Cost, Specialty Conditions Technology that drives engagement between members and care teams can impact high-cost, high-value members with specialty conditions. The future of healthcare includes using digital technology to create a relationship with the pharmacist-led care team. Additionally, taking real-time member-reported data to increase the velocity by which the PBM care teams can Shah Eddleman Little intervene early, can make a clinical difference for members, while at the same time protecting the investment made by plans in the drugs.

# 2017

## **Conference Agenda**

#### Track: Specialty and Compounds Tuscan Ballroom I and II

#### Renee Rayburg, RPh, Senior Director Clinical Consulting, Artemetrx

Donna Joyner, CPA, CGBA, PEEHIP Director, Public Education Employees' Health Insurance Plan Retirement Systems of Alabama

Diane E. Scott, CPA, CGMA, Chief Financial Officer, Public Education Employees' Health Insurance Plan Retirement Systems of Alabama

### Specialty Drugs: It's Difficult to Manage What You Can't See CE

As specialty drug spend and trend continues to increase at double digit rates, payers continue to be challenged with effective ways to manage specialty drugs and contain costs. One of the biggest challenges encountered is the lack of insight into the full specialty drug spend across both the medical and pharmacy benefits. After incurring greater than a 30% increase in specialty pharmacy spend in Q1 2015 over Q1 2014, one large employer group servicing 300,000 members sought assistance, specifically services designed to reduce their specialty drug spend. They requested a thorough analysis of their data to identify the most obvious and urgent drug prescription issues that could result in immediate savings. Through the use of a web-based tool combining applied prescription informatics knowledge with a unique analytics data engine containing integrated claims across both benefits, a decrease in specialty drug spend was realized. Real-world examples of cost-saving solutions highlighting the use of this

12:00 pm to 1:15 pm

**Lunch** Citrus Plaza Exhibit Hall Open – Tuscan Ballroom III and IV

#### 1:15 pm to 2:15 pm

#### **Breakout Sessions (Choose one of three)**

#### Track: Clinical Management Venetian Ballroom

William (Bill) Miller, RPh, National Clinical Account Executive, Navitus Health Solutions

Laura Jester, PharmD,
Pharmacist, Specialty
Pharmacy Programs,
Navitus Health Solutions

Farrah Wong, PharmD, RPh, Director, Pipeline and Drug Surveillance. OptumRx Are You Keeping Pace with the Dynamics of Biosimilars and the Drug Pipeline?

tool in the identification of opportunities combined with specialty drug expertise will be explored.

Talk 1 – Strategies for Managing Biosimilars in a Rapidly Changing Marketplace There has never been a period of greater change and uncertainty in pharmacy benefits – and the stakes for plan sponsors have never been higher. Biologics are the fastest growing segment of the pharmaceutical industry, and as patent protection expires for these high-cost drugs, a new market is opening up for biosimilars. Biosimilars will enter the market soon with the potential to provide savings of 10%-50% over biologics. This talk will cover





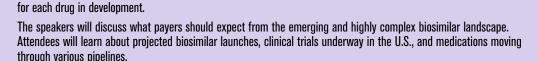
the financial, legislative, and clinical aspects of biosimilar products in the U.S. market and give you the innovative strategies you need to take control of soaring pharmacy costs.

#### Talk 2 - Managing High-Impact Pipeline Drugs - Evolving Payer Considerations

With nearly 15% of total spend attributed to new-to-the-market drugs last year, managing for the pipeline is more important than ever before. Successfully navigating the next blockbusters is dependent on proactively managing for trend before it happens.

proactively managing for trend before it happens.

70% of total pharmacy drug spend is currently represented by five classes. To get patients living with these conditions, the right medicine at the right time for the best cost, PBMs and payers must assess pharmacy and medical data, clinical effectiveness, and modeling and forecasting insights to identify appropriate management strategies



Note: Not all speaker photos available at time of publishing.

Tuesday continued on next page.

### **Conference Mobile App**

Make new connections or reconnect with peers and colleagues using the conference mobile application. In addition, gain quick access to the agenda, details about the speakers, sponsors, and exhibitors, and up-to-date conference information.

Login details will be shared with conference attendees a few weeks prior to the meeting. This application is compatible with iOS, Android, Blackberry, and other smartphone, and tablet devices.

#### **Track: Business** Ligurian Ballroom

#### Amy B. Cox.

Director, Corporate Benefits, WABTEC

#### Chris Robbins,

Strategic PBM Executive, Arxcel-PBGH

#### Diane C. McClune, MBA,

Vice President, Operations, Pittsburgh Business Group on Health (PBGH)

#### Matthew Gibbs, PharmD,

President of Commercial and Managed Markets, EnvisionRx

#### Lvnn Rossetto. PharmD.

General Manager, Employer and Key Accounts, EnvisionRx

Tony Zappa, PharmD, MBA, Vice President, Visante Inc.

Greg Teale, PharmD, BCPS,

Chief Innovation Officer, **Maxor National Pharmacy** 

Kansas City

Services

System Director of Pharmacy, Saint Luke's Health System of

#### Practical Program Strategies for Effective Drug Benefit Management

#### Talk 1 - Formulary Management-How an Employer Impacted Trend While **Supporting the Needs of Members**

A large industrial employer, WABTEC, with primarily mid-aged men chose to actively become engaged in formulary management. Although bargaining units were part of the considerations, this employer recognized that controlling costs while providing quality prescription drug opportunities would result in a win for both the employee and the





employer. Working closely with their account team, WABTEC chose to review their formulary and look at access with controlled options. This has resulted in bending the trend; which supports the employers "bottom line" while maintaining access to quality prescription drug offerings.

#### Talk 2 - Old Bottles New Wine: How Traditional Plan Management Strategies Continue to Evolve And Provide Savings to Plans

There have been multiple "tried and true" pharmacy cost management strategies which have continued to surpass newer "shiny object" initiatives. From step therapy to pharmacogenomics, there is a continued evolution of traditional cost management strategies which should continue to be the foundation of any pharmacy cost management program. This talk





will review the actual performance from existing cost management strategies and how these programs are evolving into complex programs which now encompass everything from member communication to manufacturer rebate contracting.

#### Track: Specialty and Compounds Tuscan Ballroom I and II

#### Leveraging Collaborative Relationships with Multiple Healthcare Constituencies

Talk 1 - Hospital-Based Specialty Pharmacies and Health Plans: Friends, Not Foes Many health systems and hospitals have implemented or are planning to start specialty pharmacy programs to enhance their patients' experience, coordinate care across treatment settings, and improve outcomes. PBMs and health plans often see these specialty pharmacy programs as a threat based on assumptions about cost increases or poor clinical performance. The speakers will present information on the advantages that health system specialty





pharmacies can bring to health plans and PBMs, and why they should be considered for network inclusion to complement existing providers.

#### Talk 2 - The Important Link Between PBMs and Specialty Pharmacies: Achieve Better Financial Michael T. Einodshofer. MBA. and Clinical Results Through Collaborative Relationships

The PBM industry is not just changing, it has changed. Specialty medications comprised 1.8% of drugs prescribed in 2014, but represented 43.2% of total drug spend, according to recent research from the University of North Carolina at Chapel Hill.



While pharmacies have traditionally relied on PBMs to appropriately adjudicate claims and administer network services, the demands around specialty pharmacy require much greater collaboration to deliver optimal services and clinical care.

Value is optimized when both PBMs and specialty pharmacies understand each other's dependencies and where their capabilities and needs intersect.

Working together and leveraging communication channels will unlock opportunities that lower costs and improve outcomes.

Note: Not all speaker photos available at time of publishing.

Tuesday continued on next page.

### **Enjoy Daily Networking Opportunities**

Take advantage of opportunities to network and establish relationships with peers and colleagues by:

- Attending breakout sessions designed for benefits generalists and managed care professionals
- Visiting the exhibit hall staffed by various industry company exhibitors with solutions to your company's challenges
- Joining networking receptions, breaks, and meals

#### 2:25 pm to 3:25 pm Peter Bach, MD, MAPP.

Director, Center for Health Policy and Outcomes, Memorial Sloan Kettering **Cancer Center** 

General Session Venetian Ballroom

#### Comprehensive Genomic Profiling: The Universal Pathway Solution to Manage Oncology Spend CE

According to the 2016 Genentech Oncology Trends Survey Report<sup>1</sup>, the top three most pressing challenges faced by the 100 payers surveyed are:

- 1. Control of cancer specialty drug costs
- 2. Control of overall cancer care costs
- 3. Balancing treatment standardization with personalization

This talk offers solutions to assist with value-based oncology decision-making as outlined below:

- Background
  - Clinical and economic impact of an accurate comprehensive genomic profile testing approach
  - Regulatory factors potential FDA approval of a universal companion diagnostic
- The numbers aren't adding up: epidemiology numbers and real-world treatment patterns
- Evidence-based medicine solutions to address challenges of therapeutic decisions
  - Addressing the information gaps PBMs face as a result of the fragmented oncology landscape
  - The impact of getting the most up-to-date information in the hands of those making therapy decisions: both pavers and providers
    - The role of the PBM: specialty oncology medication management of the future

3:25 pm to 3:45 pm

**Break** Exhibit Hall - Tuscan Ballroom III and IV

3:45 pm to 4:45 pm Stan Kachnowski, PhD, MPA, CSEP, Chair, HitLab

**General Session** Venetian Ballroom

#### Transforming into a Digital Health Era-Are You Ready?

The digital health trajectory continues, and the market is now expected to reach \$233 billion by 2020. The biggest driver of that change is the mobile health market. Dr. Kachnowski will discuss the evolution of payers as potentially the stewards to digital health, genetic testing, devices, and new providers entering the space.



4:45 pm to 5:30 pm Jane Lutz. **Executive Director. PBMI** 

Sharon Frazee, PhD, MPH,

Vice President of Research and Education, PBMI

**General Session** Venetian Ballroom

#### PBMI Excellence Award Ceremony and PBMI 2017 Trends in Specialty Drug **Benefits Report Findings**

Join us as we recognize organizations and present awards for exceptional contributions across the pharmacy continuum.

Following the ceremony, Jane Lutz and Dr. Sharon Frazee will provide highlights of the findings from PBMI's 2017 Trends in Specialty Drug Benefits Report sponsored by Walgreens.





5:30 pm to 7:00 pm

Conference Networking Reception Sponsored by Maxor National Pharmacy Services

Exhibit Hall - Tuscan Ballroom III and IV

### Extracurricular Fun and Free Activities for Conference Attendees

### 5K Fun Run/Walk | March 7 | Check-in 6:00 am | Fun begins 6:15 am

Bring your running shoes and cross the finish line with us! On day two, we'll be up early for a light run or brisk walk to jumpstart your morning for a full day of learning. You'll receive a complimentary T-shirt and bottled water. Be sure to select your T-shirt size online when you register for the event.

**Location:** Meet at the Harbor Piazza

### Yoga Class | March 8 | 6:00 am to 7:00 am

Arise and together let's greet the Orlando sunshine. Join us for an invigorating, yet relaxing yoga session on a beautifully landscaped lawn to help get you ready for the last day of learning. Each participant will receive a complimentary yoga mat.

**Location:** Meet at the Villa Lawn

<sup>&</sup>lt;sup>1</sup> The 2016 Genentech Oncology Trend Report: Perspectives From Managed Care, Specialty Pharmacies, Oncologists, Practice Managers, and Employers. 8th ed. South San Francisco, CA: Genentech: 2016.

## Wednesday

#### 6:00 am to 7:00 am Yoga Villa Lawn 7:30 am to 8:30 am Breakfast **General Session** 8:30 am to 9:30 am

## Mark Friedlander, MD, MBA.

Chief Medical Officer. Aetna Behavioral Health

#### Michael Arvesen. PharmD.

Associate Vice President, Cigna Pharmacy Management, Cigna

#### Colleen A. Haines, RPh,

Vice President, Clinical and Specialty Pharmacy, Anthem Pharmacy Services. Anthem. Inc.

#### Ann Wheeler, PharmD, BCCP,

Clinical Pharmacy Manager, UnitedHealthcare

#### Facilitator:

### Michael Lonergan,

President, Artemetrx

Exhibit Hall - Tuscan Ballroom III and IV

#### Venetian Ballroom

#### Health Plan Leadership Roundtable Addressing the Growing Issue of Opioid Utilization

The abuse of and addiction to opioids and prescription pain relievers is a serious problem that affects the health, social, and economic welfare of our country. The consequences of this abuse have been devastating and continue to be on the rise. Hear perspectives from our nation's largest health plan leaders on the challenges and opportunities of the opioid management dilemma.







Facilitator



#### 9:40 am to 10:40 am **Breakout Sessions (Choose one of three)**

#### Track: Clinical Management Venetian Ballroom

#### Integrating Pharmacy Practices for Improved Health Outcomes CE

#### Richard Bruzek, PharmD,

Senior Advisor, HealthPartners

## Talk 1 - Dispensing the Best Value

This presentation will describe how the pharmacy value equation is changing and how pharmacists can improve health outcomes and reduce the total cost of care.



#### **Gary Schneider**,

Director, MedEdgeRx MTM Network. University of Minnesota, College of **Pharmacy** 

#### Talk 2 - Medication Therapy Management - Healthcare's Best Kept Secret

This presentation will describe the practice of MTM, its value in patient care, and the impact it can make on healthcare cost containment.



Schneider

#### **Track: Specialty and Compounds** Tuscan Ballroom I and II

#### Combating Adherence Challenges with Specialty Medications CE

Steve Avey, MS, RPh, FAMCP, Vice President, Specialty Clinical Programs, **MedImpact Health Systems** 

#### Talk 1 - Adherence is Important But How Else Can I Manage My Specialty Trend?

Pavers are asking for financial relief from the ever-rising specialty trend. During this talk, Steve Avey will identify the cost issues and present specific programs that can assist each payer in reining in some of their specialty costs.



#### Kristin Begley, PharmD,

Chief Pharmacy Officer, **Truveris** 

#### Talk 2 - Specialty Adherence Toolkit: New Evidence and Tools

Dr. Begley will discuss barriers to specialty adherence, new data focusing on specialty only compliance. and new tools and vendor programs to engage members that have the highest costs to payers.



## 2017

## **Conference Agenda**

#### Track: Business Ligurian Ballroom

#### David Muhlestein, PhD, JD, Vice President, Research,

**Leavitt Partners** 

#### **Evolution of the American Healthcare System Toward Value-Based Payments**

This session provides context for many of the changes payers and providers are making in drug utilization management. Specifically, this session will provide an overview of major trends in healthcare payment and delivery reforms, and the policy and business implications of these changes. Topics to be discussed include recent federal legislative and regulatory activities affecting the healthcare system, including recent changes to Medicare reimbursement models. Details will be provided on the structure and development of various

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value-based payment models including accountable care models, the Centers for Medicare and Medicaid Systems' value-based purchasing programs, and the new physician payment reform law—the Medicare Access and CHIP Reauthorization Act of 2015 (MACRA). Attendees will leave with a clear understanding of these market shifts, informing their strategic decisions.

10:40 am to 11:00 am

Break Exhibit Hall - Tuscan Ballroom III and IV

11:00 am to 12:00 pm

#### **Breakout Sessions (Choose one of two)**

#### Track: Specialty and Compounds Tuscan Ballroom I and II

#### AJ Ally, RPh, MBA,

Vice President, Clinical Operations, Argus Health Lisa Smith. RN.

Director, Product Management -Care Management Solutions DST Health Solutions

## Achieving More Value in the Management of Chronic HCV Infection: Identifying and Minimizing Waste

Discover how to achieve value in the management of chronic HCV infection, one of the most complex challenges facing health plans today. The balancing act between treating to cure and cost-effective management has led to a unique healthcare dilemma. Increased value in the satisfaction of the cure and cost-effective management has led to a unique healthcare dilemma. Increased value in the cure is the cure of the





waste. Because chronic HCV infection therapies are expensive, any waste occurring during treatment results in a rapid increase in overall cost, and presents an opportunity for efficiencies.

Improved efficiencies in the management of hepatitis C with a resultant decrease in waste can be assisted by using a Center of Excellence model to coordinate efforts of physicians, pharmacists and patients. Each plays an important role in reducing waste, and thus increasing value in the management of chronic HCV infection. With the right approach, health plans can align the best financial outcomes (less waste) with the best clinical outcomes (the highest cure rates).

#### Track: Specialty and Compounds Venetian Ballroom

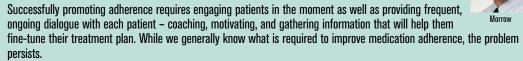
### Thomas Morrow, MD,

Chief Medical Officer, Next IT Healthcare

#### Learn the How To's for Effective Medication Adherence CE

Talk 1 - Why Specialty Pharmacy Needs Cognitive Technology

Adherence and compliance is the single largest barrier to improved outcomes that the specialty pharmacy industry faces. The CDC estimates that 20-30% of prescriptions are never filled, while patients fail to take medication as prescribed in 50% of cases.



In this talk, Dr. Morrow will demonstrate how specialty pharmacies can leverage cognitive technology combined with proven behavior change strategies to solve the problem of adherence and improve outcomes, specifically when managing chronic diseases.

## Ali Farrokhroo, PharmD, MBA,

Vice President, Pharmacy Services, Alignment Health Plan

#### Talk 2 - Practical Solutions for Solving the Medication Adherence Problem

Medication adherence is a major public health issue that costs the U.S healthcare system more than \$300 billion annually. Improving medication adherence in patients with chronic disorders such as diabetes, high blood pressure, and high cholesterol are also an important part of CMS's star ratings. This presentation provides specific solutions and intervention examples that have proven to be successful in improving medication adherence.



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12:00 pm to 12:15 pm

**Closing Remarks** Venetian Ballroom

# **2017** Conference Highlights

#### **Visit the Exhibit Hall**

Be sure to check out our Exhibit Hall (Tuscan Ballroom III and IV) to mingle, network, and collect the latest product and service information from our exhibitors. Remember to get your Exhibit Hall Card stamped by all participating exhibitors for a chance to win one of two \$100 Visa gift cards or a grand prize. Prizes will be announced during the General Sessions on Tuesday, March 7 and Wednesday, March 8. Winners must be present to win.

#### **About PBMI**

PBMI is an independent research and educational organization dedicated to unraveling the complexities of pharmacy benefit management. Since 1995, we have provided thought leadership, independent research, and valuable resources that support evidence-based, actionable decision making by healthcare stakeholders. PBMI also provides a forum for purchasers to exchange ideas and drive marketplace changes that improve pharmacy benefits and control costs.

To learn more, visit www.pbmi.com.

### **Continuing Education Credit for Pharmacists**



848 West Bartlett Road, Suite 3E, Bartlett, IL 60103 Phone: 630-540-2848 Fax: 630-540-2849

The continuing education activities for pharmacists have been developed through a joint providership of ProCE and PBMI. The 12 sessions offering ACPE credit will be designated in the program announcement with a continuing education continuing education. The release date for these activities is March 6-8, 2017.



ProCE, Inc. is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education (CPE). Participants attending the conference CPE activities may earn up to 8 contact hours of CPE credit.

Note: Some of the CPE sessions are being held concurrently. Conference registration fees cover the cost of CPE credit.

Statements of completion will be issued at www.ProCE.com upon successful completion of the online CPE activity learning assessment(s) and activity evaluation(s). All learning assessment(s) and activity evaluation(s) must be completed no later than April 7, 2017. No partial credit will be given for any individual session. Conflict of interest disclosures are required of all faculty and shall be provided to all participants at the conference.

### **Registration Policies**

Cancellations received before February 21, 2017 will receive a refund less a \$150 administrative fee. Registration fees paid after February 21, 2017 are nonrefundable. If necessary, substitutions are acceptable. To transfer your registration to a colleague, contact info@pbmi.com before March 1, 2017.

#### **Hotel Reservations**

Conference attendees are responsible for making their own hotel reservations at the host property:

Loews Portofino Bay Hotel 5601 Universal Blvd Orlando, FL 32819 1-866-360-7395

See page 2 for full details and reservation options.

# 2017 Conference Registration

PBMI Drug Benefit Conference March 6-8, 2017 • Loews Portofino Bay Hotel • Orlando, Florida

## Register online at www.pbmi.com and click on Conference or complete and return this form.

Fax form to 480-222-4229, or mail to: 5360 Legacy Drive, Building 3, Suite 230, Plano, TX 75024-3105

Mr./Mrs./Ms.	Title		
Organization	Email		
Address			
City/State/Zip	Phone		
PBMI members receive a 10% discount on conference fees when they register online.		On or Before 2/13/2017	After 2/13/2017
Employers, Health Plans, and Union Groups		□ \$750	□ \$850
Best Value Join PBMI as a Member & Go to the Health Plans, and Union Groups This rate does not qualify for any other discount	□ \$699	<b>□</b> \$799	
PBMs, Industry Partners, Suppliers, Consultar	□ \$1,395	<b>\$1,495</b>	
Students (for eligibility, must register with student	□ \$199	<b>\$199</b>	
Name on credit card	CVS Code		
Pre-Conference Workshop A - Trust Price: FREE Sponsored by Pharmaceutic  Pre-Conference Workshop B - Impro Price: FREE Sponsored by SureScripts  SK Run/Walk Rise and shine everyone! Join us for a Price: FREE Time: 6:00 am to 7:30 at Shirt Size: (unisex) □ XS □ S  Yoga Class For the last day of learning, why not be	But Verify: A Case Study on the Val cal Strategies Group Time: 10:30 am to oving Patient's Safety and Outcomes Time: 10:30 am to 12:00 pm - Monda run or brisk walk to start your day. The m - Tuesday, March 7, 2017	o 12:00 pm – Monday s with Innovative S y, March 6, 2017	, March 6, 2017 <b>olutions</b>



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